Where Innovation Operates

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A Career at PRTM—Branch Out

our career growth should be organic—with infinite growth potential and no artificial limits. PRTM gives you the freedom to shape your future. With 16 offices worldwide, PRTM provides vast opportunities for success.

Your client work will challenge and fulfill you at every turn. You'll facilitate change at companies in the forefront of their industries—and often at the forefront of emerging technologies. Our clients aggressively pursue new market opportunities and new ways to achieve increased profitability, productivity, and expansion. Look at the spectrum of 1,200 companies we've served since 1976 and you'll see the "Who's Who" of global business.

Your project work will consist of managing client teams, creating project strategies, and driving project progress. As you gain more experience, you'll also engage in new business development. You'll be working on teams with intellectual peers from around the world. Our principals and directors, who lead client projects, will work closely with you.

WHO WE ARE

Since 1976, PRTM has created a competitive advantage for its clients by changing the way companies operate. PRTM management consultants work with senior executives to develop and implement innovative operational strategies that deliver break-through results. The firm is a leader in operational strategy, supply chain, product development, and customer management. PRTM has 16 offices worldwide and serves major industry and government sectors.

OUR MARKETS

- Aerospace and Defense
- Automotive
- Chemicals and Process Industries
- Consumer Goods
- Electronics and Computing
- Energy
- Financial Services
- Government
- Life Sciences and Healthcare
- Software

We're thinkers as well as doers, strategists as well as implementers, recognized by our clients as "easy-to-work-with" team players who are effective problem-solvers and facilitators. We become extensions of our client teams—on hand to solve their most complex problems and teach them how to employ winning practices for top performance. We've earned a reputation for conceiving and implementing solutions for clients' most pressing challenges.

THE WORK WE DO

PRTM is the premier operational strategy consulting firm, focusing on operational innovations that drive growth, boost profitability, and set new standards for market leadership. We help our clients shift markets and make history. Our breakthrough ideas often result in the operational innovations that change the very nature of the game our clients play.

We have a history of standard-setting frameworks. Our Product And Cycle-time Excellence[®] (PACE[®]) services represent a multi-disciplinary approach to product and service innovation and development. Our Supply Chain Innovation practice, based on the Supply-Chain Operations Reference-model (SCOR[®]) that we codeveloped with the Supply-Chain Council, helps companies respond to fast-changing market conditions in supply/demand planning and operations.

HOW WE WORK

PRTM adheres to the values of leadership, teamwork, and excellence in all of our project work and relationships. We've built a community that now encompasses 500 consultants throughout North America, Europe, and Asia. We believe strongly in the importance of achieving balance between our work and personal lives—one of the many reasons why *Consulting Magazine* consistently ranks PRTM as one of "The 10 Best Consulting Firms to Work For."

THE PEOPLE WE'RE LOOKING FOR

We're looking for people with the following qualifications:

Consultant-level positions:

- Undergraduate degrees in relevant fields
- Relevant industry and/or consulting experience

All other positions:

- Undergraduate degrees in relevant fields
- MBAs and/or advanced degrees from top schools
- Relevant industry and/or consulting experience
- Managerial experience

For positions in Europe and Asia, multilingual skills are required.

We look for innovative self-starters who see how the little things impact the big picture. We look for people who are insightful and can see what others don't, and who are influential. We value those who are willing to make a difference; those committed to working relentlessly and passionately as a global team. Equally important is that you are genuine and maintain the highest standards of conduct. To effect change and win the confidence of clients our people must have strong personal and professional ethics as well as solid communication skills.

Our Operational Areas of Focus

- Operational Strategy
- Product Innovation
- Supply Chain Innovation
- Customer Experience Innovation
- Business Technology Innovation

big picture

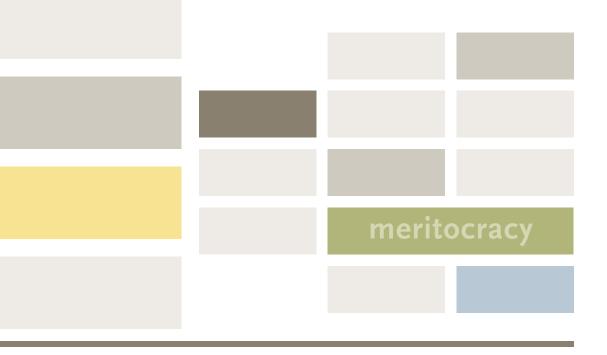
OUR EXPERTISE

- Operational Strategy
- Change Management
- Governance

GROW WITH US

Our organization is flat, providing you with access to directors (partners) who lead client projects and mentor you throughout your career. Our director to consultant ratio is 1:4, one of the lowest in the profession. The career path progresses from consultant to associate through manager and principal to director—typically a five-to-eight-year journey, during which you'll become an expert in our practice disciplines and develop strong relationships with clients. You'll have a tailored professional development plan, supported by formal training that will facilitate your rapid progression through the firm. Our advancement programs inspire consultants to make PRTM a career, not just a job.

In summary, you'll be working in a meritocracy, where people are rewarded for their innovative contributions to our clients' success and, therefore, to PRTM's success.





CONTACTS

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Visit prtm.com to learn more about our expertise and expectations. We look forward to hearing from you.

WESTERN U.S. If you would like to work in Newport Beach, CA; Mountain View, CA; or Addison, TX, contact Recruiting, PRTM, 444 Castro St., Suite 600, Mountain View, CA 94041 (email: uswest@prtm.com)

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